# ProPublica MEDIA KIT



#### ProPublica Wins Pulitzer Prize for Wall Street Series



by Paul Steiger, ProPublica, April 18, 2011

ProPublica reporters Jesse Eisinger and Jake Bernstein have been awarded a Pulitzer Prize for National Reporting for their stories on how some Wall Street bankers, seeking to enrich themselves at the expense of their clients and sometimes even their own firms, at first delayed but then worsened the financial crisis. More »

Series: The Wall Street Money Machine

Pulitzer Prize for National Reporting: Letter of Nomination

Pulitzer Prize: List of Winners

#### A Year After Gulf Tragedy, Offshore Oil Companies Still Shielded by Liability Limits



by Marian Wang, ProPublica, April 19, 2011

The political fallout of the Deepwater Horizon disaster caused BP and its contractors to waive certain caps on their liability. Why hasn't it caused Congress to change the laws on the books? More »

Series: Gulf Oil Spill



**ProPublica** was founded in late 2007 as an independent, non-profit newsroom with a mission to produce investigative journalism in the public interest. We opened our doors in January 2008, and began publishing that June.

In 2010—just our second full year of operation—ProPublica became the first online news organization to be awarded a Pulitzer Prize. In 2011, ProPublica was awarded its second Pulitzer—the first such Prize ever for articles not published in print. In 2013, ProPublica won a Peabody Award, the highest honor in broadcast journalism.

In the best traditions of American journalism in the public interest, our goal is to stimulate positive change, uncovering unsavory practices and abuses of power in order to prod reform.

Our stories are written and published in an entirely non-partisan and non-ideological manner, adhering to the strictest standards of journalistic impartiality.





ProPublica was founded by Paul Steiger, the former managing editor of The Wall Street Journal. It is now led by Stephen Engelberg, a former managing editor of The Oregonian, Portland, Oregon and former investigative editor of The New York Times, and Richard Tofel, the former assistant publisher of The Wall Street Journal.

ProPublica is a non-profit, in business to spur reform—to change minds rather than to maximize page views. Our readers rely on us, open our emails, come back to our site, because we tell the truth—and make a difference.

Here are just a few examples of the sort of impact ProPublica reporting had in 2014 alone:

- Just weeks after we began publishing stories in partnership with NPR on the dysfunction of the Pentagon's efforts to find and identify the bodies of missing soldiers from past wars, the Secretary of Defense announced an overhaul of the program. With an internal report calling for a "paradigm shift," the Department pledged to make more modern use of DNA, and to combine two feuding agencies into one. Later, a Pentagon inspector general's draft report we obtained repeated many of the criticisms identified in the ProPublica/NPR stories. Finallly, the official who had led the program was told he would lose his job.
- New rules give the Department of Health and Human Services authority to expel physicians from Medicare if they engage in abusive prescribing. The new rules also allow the agency overseeing Medicare to compel health providers to enroll in the program before ordering drugs for patients covered by Medicare Part D. Both rule changes follow reporting by ProPublica documenting repeated failures of Medicare oversight.
- Six and a half years after a revelations in a ProPublica story led to the last-minute halting of a proposal to freely allow fracking of natural gas in New York State, the State finally concluded its review of such drilling and Gov. Andrew Cuomo announced a ban on fracking in New York.
- A new law, passed by the California legislature, in part in response to a Pro-Publica investigation, would hold companies legally responsible if temp agencies or subcontractors cheat temporary workers out of pay or endanger their safety. Illinois regulators moved to revoke the business license of a check cashing store identified in our reporting.

#### **Prizes and Awards**

Pulitzer Prize for national reporting, 2011

Pulitzer Prize for investigative reporting, 2010 and finalist for Pulitzer Prize for public service, 2010

Peabody Award, 2013

National Magazine Award for reporting, 2010

George Polk Award for television reporting, 2011 (with Frontline) and for radio reporting, 2011 (with NPR) and for environmental reporting, 2010

Online Journalism Award for general excellence, 2009, 2012, 2014 and for innovative investigative journalism, 2010, 2011, 2013, 2014

Barlett & Steele Gold Award for investigative business journalism, 2014

American Society of News Editors Batten Medal, 2011

Selden Ring Award for investigative reporting, 2010

Overseas Press Club online journalism awards, 2010, 2011, 2012, 2013

Emmy award nominations for outstanding investigative journalism, 2011, 2012 new approaches to news and documentary programming, 2011, 2012 outstanding business and economic reporting, 2011, 2013

Robert F. Kennedy Journalism Award for New Media, 2015

Hechinger Grand Prize for Distinguished Education Reporting, 2015

Finalist for Goldsmith Prize for investigative reporting, 2009, 2010, 2011, 2012, 2015

Livingston Award for Young Journalists, 2012



#### **Our Audience**

# Significant

**Unique monthly visitors 1,044,000**+ (Q1, 2015)

**Monthly page views 2,220,000**+ (Q1, 2015)

**Daily email newsletter 74,000+** (Q1, 2015)

# Influential

81% college graduates, 48% with graduate degree

One in every 13 a journalist; one in every 25 a government official

Median household income \$75,000; 36% above \$100,000

#### Other demos

67% consider web their primary source of national news

**Male 57%, Female 43%** 

Median age 55+

Sources: Google Analytics; ProPublica reader survey, April 2015 (2200+ respondents)







# **Sponsorship Opportunities**

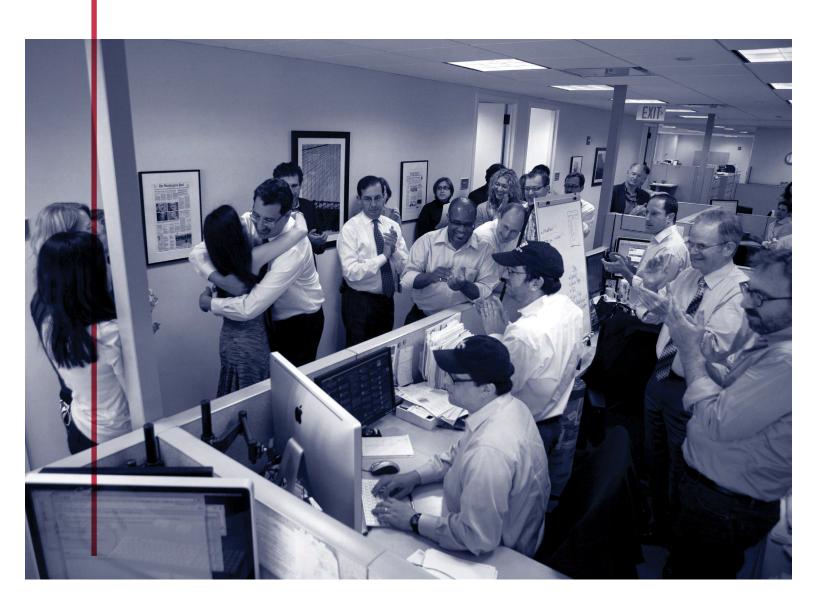
Daily email, 74,000 subscribers \$3000 per week, exclusively

Data pages (news applications) \$1000 per database per month

Series pages \$1000 per page per month

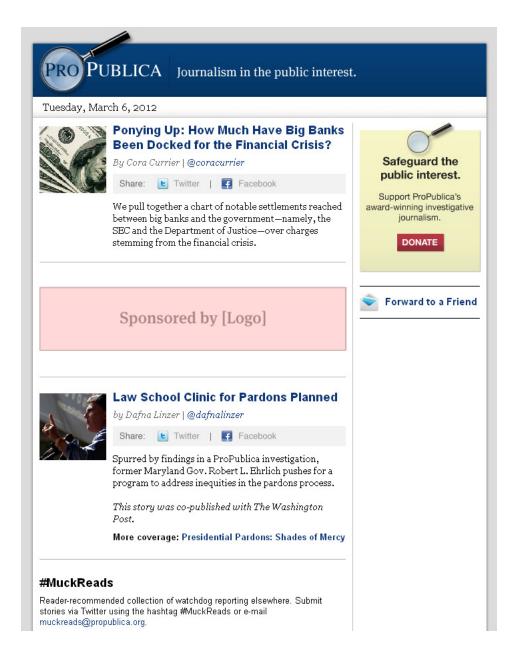
"Our Investigations" page \$1000 per month

Advertising is also available on the home page and all story pages of ProPublica.org



# **Daily Email Sponsorship**

ProPublica sends an email with links to its freshest stories each working day (and more often if necessary). Recipients have each signed up for this newsletter, and the list has grown entirely organically (never as a result of advertising or list acquisition). At present, more than 74,000 people receive ProPublica's daily email, and open rates average 18%, with click-throughs averaging 3%. The email can be sponsored exclusively one week at a time.



Investment—weekly \$3000

## **Data Page Sponsorship**

ProPublica has become renowned for its cutting-edge data and news applications, which are a valued resource for both readers and other news organizations, and are searchable on such key dimensions as local zip codes. A significant and growing proportion of ProPublica's traffic is to the data pages, which tend to rank very highly on search engines. Each application can be sponsored exclusively a month at a time.

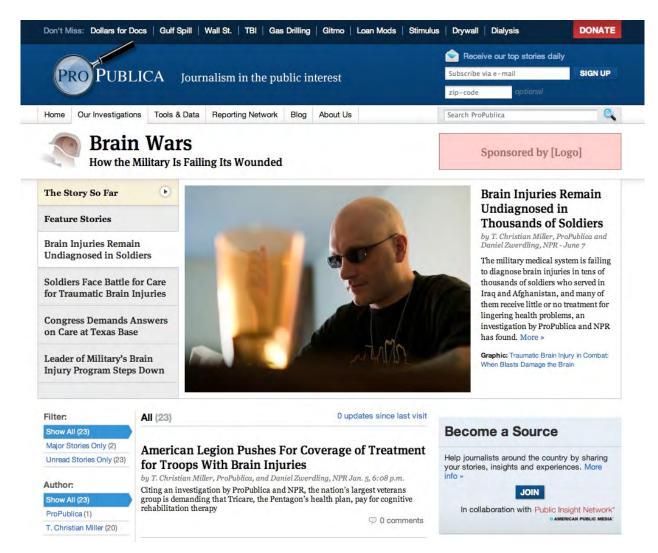


#### Investment—monthly \$1000 per application

Note that sponsorship for a news application will not be accepted from any participant in the industry or sector covered by that application.

# **Series Sponsorship**

Each ProPublica series—many of them running for months, some for years—is separately branded and promoted on its own series landing page, where all series stories reside. Series pages also often include popular multi-media features augmenting series content. Each series, and its accompanying story pages, can be sponsored exclusively a month at a time.

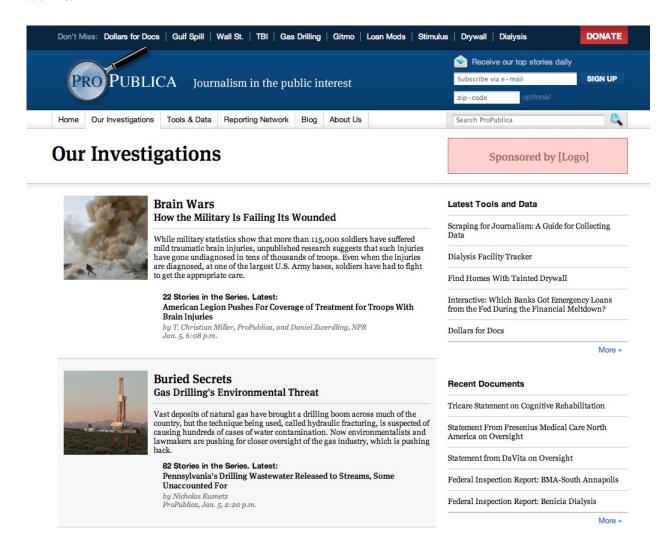


#### Investment—monthly \$1000

Note that sponsorship for a series will not be accepted from any participant in the industry or sector covered by that series.

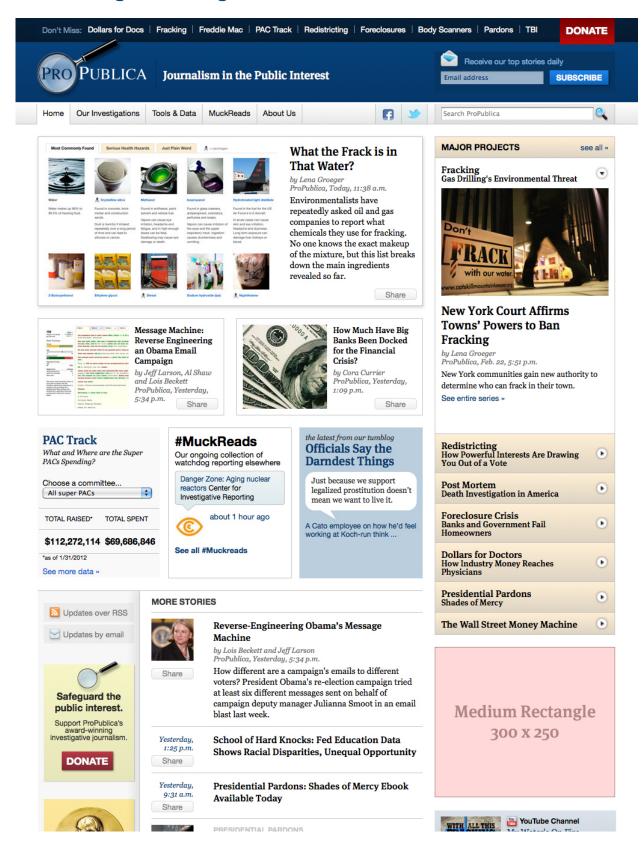
# **Overall Long-form Sponsorship**

All of ProPublica's award-winning series come together on the "Our Investigations" page, prominently linked from the front page, and showcasing the range of ProPublica's investigations. The page can be sponsored exclusively a month at a time.



Investment—monthly \$1000

# **Advertising, Front Page:**



## **Advertising, Story Page:**



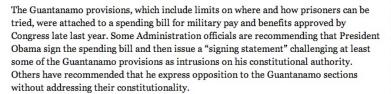
The Detention Dilemma

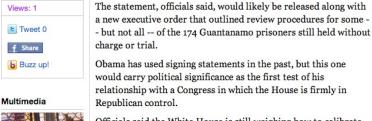
# Administration Prepares to Defy Efforts to Limit Obama's Options for Guantanamo



Obama administration officials say they plan to reject Congressional efforts to limit the president's options on Guantanamo, setting the stage for a confrontation between the president and the new Congress on an issue that has been politically divisive since Inauguration Day.

President Barack Obama looks out the window in the Blue Room of the White House on Nov. 3, 2010. (Official White House Photo by Pete Souza)





Officials said the White House is still weighing how to calibrate the signing statement. A statement rejecting all of the bill's Guantanamo provisions would almost certainly be viewed as This article is part of an ongoing investigation:

The Detention Dilemma
The government remains uncertain what to do with its prisoners at Guantanamo Bay.

Medium Rectangle

# Latest Stories in this Project Disclosure of Possible Gitmo Signing Statement Spurs Debate Inside and Outside Administration

White House Drafts Executive Order for Indefinite

DOJ's Troubled Case Against Uthman

Key Deletions in the Uthman Trial Court Opinions

Exclusion of Coercion-Tainted Evidence Echoes Other Gitmo Cases



#### Investment—rates on request

#### **Advertising Acceptability Policy**

ProPublica began accepting advertising, and offering sponsorships of its emails, in 2011.

In connection with these moves, we have developed the following advertising acceptability guidelines.

First, ProPublica reserves the right to accept or decline any advertisement or sponsorship it is offered.

ProPublica will decline to accept advertising that it knows or believes to be misleading, inaccurate, fraudulent or illegal, or that fails to comply, in ProPublica's sole discretion, with its standards of decency, taste or dignity.

ProPublica, like all quality publishers of original journalism, maintains a clear separation between news and advertising content. Advertising that attempts to blur this distinction in a manner that, in ProPublica's sole judgment, confuses readers will be rejected.

#### **Contact**

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